

2026 MAR APPROVED GRI COURSES OFFERED BY LOCAL ASSOCIATIONS

IMPORTANT: PLEASE READ!

For GRI **CORE** hours, the course must be attended **in-person with the exception of COE, Bias Override & Fair Housing Classes**

For GRI **ELECTIVE** hours, the course **may be attended online or in-person.**

For hybrid courses listed as In-Person/Online, those attending in-person are eligible for CORE hours. Those attending online, Elective hours apply.

Some GRI approved classes fit into two separate NAR Curriculum Standards categories. You will see the approved hours on 2 separate lines.

*Code of Ethics & Fair Housing-NAR requires REALTORS® to complete Fair Housing/Anti-Bias Training upon becoming a member, and every 3 years thereafter, coinciding with the Code of Ethics training timeline. This requirement is in addition to the Code of Ethics training. Qualified training must be of no less than 2 hours of instructional time. Cycle 8 runs 1/1/2025 - 12/31/2027. Consult with your Local Association if you have questions.

DATE	CLASS TITLE	INSTRUCTOR	TIME	LOCAL ASSOC.	METHOD	NAR CORE STANDARDS	CORE Hours In-Person	ELECTIVE Hours
22-Jan	Tax Reduction Strategies for Real Estate Professionals	Sharon Rhodes	9:00 am - 11:00 am	MOR	In-Person Online			2
28-Jan	Putting A.I. to Work for You - The Extended Cut	Jill Morrison	8:30 am - 12:30 pm	MAR	In-Person	Systems & Tools	4	
15-Jan	Social Screenplay: Unlocking the Power of Video Storytelling	Billie Parrott	9:00 am - 12:00 pm	BAR	In-Person	Business Skills	3	
4-Feb	Tax Advantages for Agents Investing in Real Estate	Greg Antipoff	9:00 am - 12:00 pm	SMR	Virtual	Business Skills		3
6-Feb	Forms & Contracts	Robyn Erlenbush Zane Sullivan	9:00 am - 12:00 pm	HAR	In-Person Online	Avoiding Setbacks Fines & Lawsuits	3	3

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6-Feb	Legal Forum	Zane Sullivan	1:00 pm - 4:00 pm	HAR	Hybrid	Avoiding Setbacks Fines & Lawsuits	3	3
12-Feb	Creating Success in Any Market: Mastering the Mindset of a Top Producer	Natalie Davis	8:30 am - 10:30 am	MOR	In-Person Online	Business Skills	2	2
12-Feb	Methamphetamine & Fentanyl Awareness in Real Estate	Tiffany Ott	9:00 am - 12:00 pm	RMAR	In-Person	Avoiding Setbacks Fines & Lawsuits	3	
12-Feb	Cracking the Communicatin Code: How Your Tendency Shapes Your Success	Natalie Davis	10:45 am - 12:45 pm	MOR	In-Person Online			2
12-Feb	Your Blueprint for Success: Business Planning for Realtors	Natalie Davis	1:45 pm - 4:45 pm	MOR	In-Person Online	Business Skills	3	3
20-Feb	Tax Tips for Investment Properties & Second Homes	Greg Antipoff	9:00 am - 12:00 pm	SMR	Virtual			3
26-Feb	Legal Update	Jaymie Bowditch	9:00 am - 12:00 pm	BAR	In-Person Online	Avoiding Setbacks Fines & Lawsuits	3	3
3-Mar	Prevent Wire-Fraud CSI Protection Certification: Cyber Social Identity Protection	Robert Siciliano	9:00 am - 4:00 pm	GFAR	In-Person	Avoiding Setbacks Fines & Lawsuits	6	
4-Mar	Alexa, Am I Breaking the Law? Legal Boundaries for AI in Real Estate	Trista Curzydlo	1:00 pm - 4:00 pm	GFAR	In-Person	Avoiding Setbacks Fines & Lawsuits	3	
4-Mar	There's No Font for Sarcasm ... Multi-Generation Communication	Trista Curzydlo	4:30 - 5:30 pm	GFAR	In-Person	Business Skills	1	

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5-Mar	Pricing Strategies: Mastering the CMA	Melanie McClane	8:30 am - 4:30 pm	GFAR	In-Person	Business Skills	7	
5-Mar	Solid Investment & Retirement Strategies for Realtors	Chris Bird	9:00 am - 12:00 pm	HAR	In-Person Online	Business Skills	3	3
5-Mar	Deduction & Power Moves: Tax Strategies as a Result of the One Big Beautiful Bill	Chris Bird	1:00 pm - 4:00 pm	HAR	In-Person Online	Business Skills	3	3
11-Mar	The 'Dos & Don't's' of Serving Clients with Special Needs	John Young	8:00 am - 12:00 pm	NMAR	In-Person	Avoiding Setbacks Fines & Lawsuits	4	
11-Mar	Mastering Montana REALTOR Forms	Jaymie Bowditch	1:00 pm - 3:00 pm	MOR	In-Person Online	Avoiding Setbacks Fines & Lawsuits	2	2
11-Mar	Steal These Ideas! Creative, Inexpensive & Unique Ways to Grow Your Business	John Young	1:00 pm - 5:00 pm	NMAR	In-Person Online	Business Skills	4	4
12-Mar	Guiding Heroes Home: A Comprehensive Look at VA Loans / Montana Family Mortgage	Dave Krueger Dave Jenks	8:00 am - 10:00 am	MOR	In-Person Online	Business Skills	2	2
12-Mar	Win-Win or No Deal: Negotiating with Confidence & Purpose	Evan Fuchs	9:00 am - 12:00 pm	NMAR	In-Person Online	Business Skills	3	3
12-Mar	The Intentional Agent: Navigating the Stressful World of Real Estate	Evan Fuchs	1:00 pm - 4:00 pm	NMAR	In-Person Online	Business Skills Systems & Tools	1.5 1.5	1.5 1.5
16-Mar	Terminating a Buy Sell Agreement & Release of	Ken Joiner	1:30 pm - 3:30 pm	SMR	Virtual			2

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19-Mar	Interactive Look at Forms 101	Angela Klein Hughes Terri Welborn	12:30 pm - 4:30 pm	BAR	In-Person Online	Avoiding Setbacks Fines & Lawsuits	4	4
19-Mar	Buyer Representation Forms in the New Era	Ken Joiner	1:30 pm - 4:30 pm	SMR	Virtual			3
31-Mar	Forms	Ken Joiner	2:00 pm - 4:00 pm	HAR	Virtual			2
1-Apr	Selling to Every Generation	Angela Klein Hughes Terri Welborn	10:00 am - 12:00 pm	NMAR	In-Person Online	Business Skills	2	2
2-Apr	New Forms Workshop	Angela Klein Hughes Terri Welborn	8:00 am - 5:00 pm	NMAR	In-Person	Avoiding Setbacks Fines & Lawsuits	8	
2-Apr	Smart Negotiation for Tough Real Estate Markets'	Dave Jones	9:00 am - 12:00 pm	HAR	In-Person Online	Business Skills	3	3
2-Apr	Fair Housing - Equitable Real Estate Practices: What Every Realtor Should Know. This class fulfills the NAR requirement for the Fair Housing training. *See note RE: COE & Fair Housing requirements on last page.	Dave Jones	1:00 pm - 4:00 pm	HAR	In-Person Online	Avoiding Setbacks Fines & Lawsuits	3	3
3-Apr	Let's Get Social! Authentic Social Media Strategies that will turn likes into listings	Billie Parrott	1:00 pm - 4:00 pm	SMR	Hybrid	Systems & Tools	3	3

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7-Apr	Counteroffers, Addendums, and Amendments	Ken Joiner	1:00 pm - 3:00 pm	GFAR	Online Only			2
8-Apr	Buyer Representation Forms-New & Updated	Ken Joiner	1:00 pm - 4:00 pm	GFAR	Online Only			3
15-Apr	Fair Housing - This class fulfills the NAR requirement for the Fair Housing training. *See note RE: COE & Fair Housing requirements on last page.	Geoffrey Long	9:00 am - 12:00 pm	NMAR	In-Person	Avoiding Setbacks Fines & Lawsuits	3	
15-Apr	High Standards: Professionalsim & Ethics in Real Estate - This class fulfills the NAR requirement for the Code of Ethics training. *See note RE: COE & Fair Housing requirements on last page.	Geoffrey Long	1:00 pm - 4:00 pm	NMAR	In-Person	Avoiding Setbacks Fines & Lawsuits	3	
16-Apr	Fair Housing For All - This class fulfills the NAR requirement for the Fair Housing training. *See note RE: COE & Fair Housing requirements on last page.	Rochelle Houghton	8:30 am - 12:30 pm	BAR	In-Person Online	Avoiding Setbacks Fines & Lawsuits	4	4
16-Apr	Why Buyers are Liars & What We Can Do About It	Breck Miller	9:00 am - 12:00 pm	NMAR	In-Person Online	Business Skills	3	3
16-Apr	Navigating Success Through Business Management	Breck Miller	1:00 pm - 4:00 pm	NMAR	In-Person Online	Business Skills	3	3
21-Apr	Interactive Look at Forms 201	Angela Klein Hughes Terri Welborn	8:30 am - 12:30 pm	BAR	In-Person Online	Avoiding Setbacks Fines & Lawsuits	4	4

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21-Apr	Addendums and Beyond	Angela Klein Hughes Terri Welborn	1:00 pm - 5:00 pm	BAR	In-Person Online	Avoiding Setbacks Fines & Lawsuits	4	4
22-Apr	Supervising Broker Enhancement Course - What You Wish They Had Told You! This is a two-day course. Must attend both days.	Sharon Virgin	8:00 am - 5:00 pm	MAR in	In-Person	Avoiding Setbacks Fines & Lawsuits	4	
23-Apr		Robin Wallace	8:00 am - 5:00 pm	Butte	In-Person			4
24-Apr	Methamphetamine & Fentanyl Awareness in Real Estate	Tiffany Ott	9:00 am - 12:00 pm	HAR	In-Person	Avoiding Setbacks Fines & Lawsuits	3	
30-Apr	Code of Ethics (Red Lodge) - This class fulfills the NAR requirement for Code of Ethics training. *See note RE: COE & Fair Housing requirements on last page.	Terri Welborn	8:30 am - 12:30 pm	BAR	In-Person	Avoiding Setbacks Fines & Lawsuits	4	
30-Apr	Fair Housing for All (Red Lodge) - This class fulfills the NAR requirement for the Fair Housing training. *See note RE: COE & Fair Housing requirements on last page.	Rochelle Houghton	1:00 pm - 5:00 pm	BAR	In-Person	Avoiding Setbacks Fines & Lawsuits	4	
5-May	Interactive Look at Forms 201 (Havre)	Angela Klein Hughes Terri Welborn	8:00 am - 12:00 pm	BAR	In-Person	Avoiding Setbacks Fines & Lawsuits	4	
5-May	Putting Service Back Into Customer Service	Angela Klein Hughes Terri Welborn	12:30 pm - 2:30 pm	BAR	In-Person	Business Skills	2	
5-May	Selling to Every Generation (Havre)	Angela Klein Hughes Terri Welborn	3:00 pm - 5:00 pm	BAR	In-Person	Business Skills	2	

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6-May	Addendums and Beyond (Havre)	Angela Klein Hughes Terri Welborn	8:00 am - 12:00 pm	BAR	In-Person	Avoiding Setbacks Fines & Lawsuits	4	
7-May	Understanding the Mystery of Appraisals - A Modern Look	Shaun Moore	11:30 am - 1:30 pm	HAR	In-Person Online	Market Knowledge	3	3
13-May	Supervising Broker Enhancement Course - What You Wish They Had Told You! This is a two-day course. Must attend both days.	Angela Klein Hughes	8:00 am - 5:00 pm	MAR in	In-Person	Avoiding Setbacks Fines & Lawsuits	4	
14-May		Carly Bishop	8:00 am - 5:00 pm	Billings	In-Person			4
19-May	Interactive Look at Forms 201 (Lewistown)	Angela Klein Hughes	8:00 am - 12:00 pm	BAR	In-Person	Avoiding Setbacks Fines & Lawsuits	4	
19-May	What They Don't Teach You in Real Estate School (Lewistown)	Angela Klein Hughes Terri Welborn	1:00 pm - 5:00 pm	BAR	In-Person	Business Skills Market Knowledge	2 2	
20-May	Anti-Trust Class (Lewistown)	Rochelle Houghton	8:00 am - 12:00 pm	BAR	In-Person	Avoiding Setbacks Fines & Lawsuits	4	
26-May	Buyer Representation Forms-New & Updated	Ken Joiner	1:30 pm - 4:30 pm	HAR	Virtual			4
28-May	Risk Reduction	Angela Klein Hughes Terri Welborn	8:30 am - 12:30 pm	BAR	In-Person Online	Avoiding Setbacks Fines & Lawsuits	4	4

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4-Jun	Interactive Look at Forms 201 (Glendive)	Angela Klein Hughes Terri Welborn	8:00 am - 12:00 pm	BAR	In-Person	Avoiding Setbacks Fines & Lawsuits	4	
4-Jun	Addendums and Beyond (Glendive)	Angela Klein Hughes Terri Welborn	12:30 pm - 4:30 pm	BAR	In-Person	Avoiding Setbacks Fines & Lawsuits	4	
8-Jul	Counter-Offers, Addendums & Amendments	Ken Joiner	2:00 pm - 4:00 pm	HAR	Virtual			2
6-Aug	Mastering the Art of Buyer Representation	Sharon Virgin	8:30 am - 12:30 pm	BAR	In-Person Online	Business Skills	4	4
6-Aug	How AI & ChatGPT are Transforming Real Estate	Craig Grant	9:00 am - 12:00 pm	HAR	In-Person Online	Systems & Tools	3	3
6-Aug	Create Awesome Marketing Content & Materials with AI & Canva	Craig Grant	1:00 pm - 4:00 pm	HAR	In-Person Online	Systems & Tools	3	3
19-Aug	Fair Housing-This class fulfills the NAR requirement for the Fair Housing training. *See note RE: COE & Fair Housing requirements on last page.	Rochelle Houghton	8:00 am - 12:00 pm	NMAR	In-Person	Avoiding Setbacks Fines & Lawsuits	4	
19-Aug	Let's Get Social	Billie Parrott	1:00 pm - 5:00 pm	NMAR	In-Person Online	Systems & Tools	4	
TBD-Sep	Code of Ethics-This class fulfills the NAR requirement for the Code of Ethics training. *See note RE: COE & Fair Housing requirements on last page.	Leigh Brown	TBD	HAR	Virtual	Avoiding Setbacks Fines & Lawsuits		

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1-Sep	REALTOR Real "ThOR" Resilience: Outsmarting Crime & Victimization	Will Parker	8:30 am - 12:30 pm	BAR	In-Person			4
2-Sep	REALTOR Personal Safety	Will Parker	10:00 am - 12:00 pm	SMR	In-Person			2
3-Sep	REALTOR Real "ThOR" Resilience: Outsmarting Crime & Victimization	Will Parker	9:00 am - 1:00 pm	HAR	In-Person Online			4
9-Sep	Probate Pitfalls & Power Plays: Navigating Authority	Melanie McLane	8:00 am - 12:00 pm	NMAR	In-Person Online	Avoiding Setbacks Fines & Lawsuits	4	4
9-Sep	Risk Management: What You Say & Do Can Be Used Against You	Melanie McLane	1:00 pm - 5:00 pm	NMAR	In-Person Online	Avoiding Setbacks Fines & Lawsuits	4	4
10-Sep	Legal Forum Update	Jaymie Bowditch	9:00 am - 12:00 pm	NMAR	In-Person Online	Avoiding Setbacks Fines & Lawsuits	3	3
24-Sep	Code of Ethics–This class fulfills the NAR requirement for the Code of Ethics training. *See note RE: COE & Fair Housing requirements on last page.	Terri Welborn	1:00 pm - 5:00 pm	BAR	In-Person	Avoiding Setbacks Fines & Lawsuits	4	
30-Sep	Don't Be A REALTOR Violent Crime Victim	Will Parker	9:00 am - 1:00 pm	NMAR	In-Person			4
1-Oct	Let's Get Ethical–This class fulfills the NAR requirement for the Code of Ethics training. *See note RE: COE & Fair Housing requirements on last page.	Ophelie Montgomery	9:00 am - 12:00 pm	NMAR	In-Person	Avoiding Setbacks Fines & Lawsuits	3	

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1-Oct	Master the Art of Buyer Representation	Sharon Virgin	9:00 am - 12:00 pm	HAR	In-Person Online	Business Skills	3	
1-Oct	Wire Fraud: How to Protect Yourself and Your Clients - Catch Me if You Can	Ophelie Montgomery	1:00 pm - 4:00 pm	NMAR	In-Person Online	Avoiding Setbacks Fines & Lawsuits	3	3
1-Oct	Interactive Look at Forms	Angela Klein Hughes Terri Welborn	1:00 pm - 4:00 pm	HAR	In-Person Online	Avoiding Setbacks Fines & Lawsuits	3	3
1-Oct	Bias Override: Overcoming Barriers to Fair Housing- This class fulfills the NAR requirement for the Fair Housing training. *See note RE: COE & Fair Housing requirements on last page.	Maura Neill	1:00 pm - 4:00 pm	MOR	In-Person Online	Avoiding Setbacks Fines & Lawsuits	3	
2-Oct	Risk Reduction	Angela Klein Hughes	9:00 am - 1:00 pm	HAR	In-Person Online	Avoiding Setbacks Fines & Lawsuits	4	4
2-Oct	Putting Service Back in customer Service	Angela Klein Hughes Terri Welborn	2:00 pm - 4:00 pm	HAR	In-Person Online	Business Skills	2	2
7-Oct	Military Relocation Professional (MRP) Certification	Bryan Bergjans	9:00 am - 5:00 pm	SMR	In-Person			7
7-Oct	What was My Appraiser Thinking?	Zoe Liston	9:00 am - 12:00 pm	NMAR	In-Person	Market Knowledge	3	

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7-Oct	How to Read An Appraisal	Zoe Liston	1:00 pm - 4:00 pm	NMAR	In-Person	Market Knowledge	3	
8-Oct	Leads and Listings: Become a Power Lister - CRS Course	Addie Owens	8:00 am - 12:00 pm	BAR	In-Person	Business Skills	4	
8-Oct	Negotiate the W: Techniques that Win Deals & Close Sales - CRS Course	Addie Owens	1:00 pm - 5:00 pm	BAR	In-Person	Business Skills	4	
8-Oct	Shift Happens: Adjusting to the Changes in Any Market	Shelyna Tinglin	9:00 am - 12:00 pm	NMAR	In-Person	Business Skills	1.5	
						Systems & Tools	1.5	
8-Oct	What They Don't Teach You in Real Estate School	Shelyna Tinglin	1:00 pm - 5:00 pm	NMAR	In-Person	Business Skills	2	
						Market Knowledge	2	
14-15 Oct	GRI Annual Conference 2026 - Missoula Registration Coming Soon	Save the Date!		MAR	In-Person	Avoiding Setbacks	6	
						Fines & Lawsuits	3	
						Business Skills	3	
						Market Knowledge	3	
22-Oct	Forms Revamp Course	Terri Welborn	1:00 pm - 5:00 pm	BAR	In-Person Online	Avoiding Setbacks Fines & Lawsuits	4	4
							261	166