

Western Regional Ambassador – Brint Wahlberg

Flathead County / NMAR – 644 residential sales so far this year, \$439,000 median. Volume is up 23% over last year and median is up \$112,000 over the same stretch.

Notes from Jeri Moon:

- We updated our classroom with new technology for classes to be hybrid. We can socially distance with 35 in-person attendees and all the rest attend via Zoom.
- We have a challenge to our members right now to complete the 3-levels of Charlie Oppler's Fair Housing challenge: 1) Fairhaven 2) Implicit Bias Video 3) AHWD course. This challenge is coming from the NMAR Board and \$1000 will be used for prize money.
- The NMAR MLS Board is challenging our members to complete C2EX for the second year in a row.

April 29-30 Habitat Build Days. We have Realtors lined up to help with our Habitat Houses in Lakeside.

May 5 We're bringing back our Lunch and Learns. This one is open discussion about anything Real Estate. NMAR will provide a Mexican lunch for those in-person for \$5. Future Lunch and Learns will be information from our affiliates.

*May 21 from 8-5 Supervising Brokers Pre-Endorsement – We need more attendees. At this point, we may need to cancel if we cannot break even. Attendance can be in-person or via Zoom. This is only for Brokers who would like to receive the supervising broker endorsement.

June 9 Realtor Celebration – Realtor of the Year and Rookie of the Year will be announced. This is a fun evening of networking and celebration of Realtors!

July 16 Annual Golf Tournament – This is our largest fundraiser for our NMAR Charitable Foundation.

Missoula County / MOR – 385 residential sales so far this year, \$420,000 median. Volume is down 7.7% over last year and median is up \$95,000.

- MOR's widely known and followed housing report is undergoing a massive change from a static 1-time report to an interactive database. MOR has brought on an intern from the University of Montana to assist in this process. Results to release soon.
- MOR has actively been involved and assisting BVBOR in Ravalli County's new rules on septic tank compliance. They've received an NAR grant for education regarding this change.
- Missoula has a local Realtor running for City Council, Mike Nugent in Missoula's ward 4.
- In May MOR is launching the first of its kind across the national in Cyber Safety program, NAR is reviewing the program for possible adoption.
- MOR has taken public stance as a local business leader and advocate for our transgender community.
- May 25 – MOR kickball fundraiser event

Ravalli County / BVBOR – 238 sales so far this year, \$437,500 median. Volume is up 37% over last year and median is up \$135,500.

- BVBOR has a new Executive Officer, Deborah Thompson.