

# 2023 Montana Association of REALTORS® Leadership Academy Application

Email your completed application and required attachments

to: [Kaaren@MontanaRealtors.org](mailto:Kaaren@MontanaRealtors.org)



Leadership advancement is a respected element in the evolution of enhancing our Association and member professionalism. The Montana Association of REALTORS® administers its “Leadership Academy” to influence dedicated REALTOR® leaders in our state. We set forth to inspire them with motivational activities and assist them by refining their unique leadership abilities.

Candidates will work together in a specialized format that combines individual study, group communication, and hands-on project experience, focusing on strengthening their leadership skills. Core sessions promote the development of specific role model attributes, team-building exercises, goal setting structures, personal profile analysis, network building, and implementing new fundamental strategies.

The objectives of the Montana Association of REALTORS® Leadership Academy are:

- ▶ To encourage REALTORS® into state leadership and beyond.
- ▶ To further educate and motivate candidates in key areas that include:
  - Awareness of the real estate industry
  - Initiating problem-solving techniques
  - Engaging in an interactive course focusing on proven leadership principles and practices
  - Providing a network of excelling leaders that remain actively involved in improving our profession as a whole

## SELECTION CRITERIA

Participation in MARLA is open to all members of the Montana Association of REALTORS®. Qualified candidates will be selected to participate in our esteemed program and those not selected are encouraged to reapply in future programs. Candidates are chosen by an anonymous selection committee based upon the detailed information they provide within this application.

## APPLICATION PROCEDURE

**Tuition for the program is \$500. To apply you will need to include the following along with your completed application: a refundable deposit of \$250, attach (3) professional references, and a recent professional high-resolution self-portrait photograph (300 dpi or greater). You may also submit a short, personalized video which will be viewed by the anonymous selection committee and classmates (video is optional). The application deadline is December 9, 2022.** Tuition includes four core sessions, meals during these sessions, and all instructional materials. Additional costs for candidates will involve transportation from their home to our meeting site as well as their hotel accommodations.

\*Please complete all sections entirely. Illegible or incomplete applications will not be considered\*

# 2023 Montana Association of REALTORS® Leadership Academy Application



## INSTRUCTIONS

Type or print legibly in black ink.

### PERSONAL DATA

Full Name: \_\_\_\_\_

Mailing Address: \_\_\_\_\_

Firm Name: \_\_\_\_\_

Local Association: \_\_\_\_\_

Office Phone Number: \_\_\_\_\_

Cell Phone Number: \_\_\_\_\_

Email Address: \_\_\_\_\_

What real estate designations have you earned?

\_\_\_\_\_  
\_\_\_\_\_

Highest level of education you have attained: \_\_\_\_\_

### LEADERSHIP

Why are you interested in the MAR Leadership Academy? \_\_\_\_\_

\_\_\_\_\_

What do you hope to gain from it? \_\_\_\_\_

\_\_\_\_\_

What leadership positions have you held in REALTOR® Association(s) or other nonprofit organizations?  
(No prior experience is required.)

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

What leadership roles are you interested in pursuing in the future? (Local/State/National Association Committee, Board, Chair Position. Please also include division or program areas of interest.)

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

# 2023 Montana Association of REALTORS® Leadership Academy Application



## COMMUNITY INVOLVEMENT

Please list your community involvement including community, civic, religious, political, governmental, social, athletic and/or other activities.

---

---

---

---

---

What do you consider to be your most important accomplishment in one of the above organizations and why?

---

---

---

---

---

## INDUSTRY

What do you feel are the three most significant challenges facing the Montana Association of REALTORS® or the real estate industry today?

---

---

---

---

---

---

What do you feel needs to be done about one of these issues?

---

---

---

# 2023 Montana Association of REALTORS® Leadership Academy Application



What opportunities do you see our industry facing over the next 3-5 years?

---

---

---

What role should the REALTOR® Association(s) play in addressing these challenges?

---

---

---

What benefit(s) offered by your local association, MAR and/or NAR do you find most valuable?

---

---

---

How did you hear about MAR's Leadership Academy program? Who referred you?

---

Are you prepared to commit your time to this program and attend all sessions?

- YES                       NO

**Please include a letter of good standing from your association**

**Please include a letter of support from your managing/supervisory broker (if applicable) or REALTOR® mentor.**

# 2023 Montana Association of REALTORS® Leadership Academy Application



## TUTION REMINDER

A refundable deposit of \$250 must be included with your application, a photograph, and a short, personalized video (video is optional).

If accepted into the Montana Association of REALTORS® Leadership Academy, you will be billed for the remaining \$250 tuition fee.

**Tuition MUST BE PAID IN FULL BEFORE THE FIRST SESSION.**

Tuition for the program covers each training session, meals during the sessions, and instructional materials. Additional costs to participants will include transportation from home to the meeting site and hotel accommodations. **NOTE: YOUR TRAVEL AND LODGING COSTS ARE NOT COVERED BY THE ACADEMY.**

## ATTENDANCE

**Session I - February 8-9, Best Western Great Northern, Helena, \$189/night**

**Session II - May 17-18, Holiday Inn Downtown, Missoula, \$199/night**

**Session III - August 9, Virtual**

**Session IV- October 18-19, Chico Hot Springs, \$120/night**

## COMMITMENT

I understand the purpose of the Montana Association of REALTORS® Leadership Academy program, and if selected I will devote the time and resources necessary to complete the program. Even though emergencies arise, any participant unable to attend, for any reason, may be asked to withdraw from the program and no portion of the tuition shall be refunded. I understand the above commitments and agree to them in signing this application:

**Print Name:** \_\_\_\_\_

**Applicant Signature:** \_\_\_\_\_

**Signature of supervising/managing broker:** \_\_\_\_\_

*(If relevant)*

**Date:** \_\_\_\_\_